# **Focused Growth Equity** 9/30/2021

# **Portfolio Managers:**

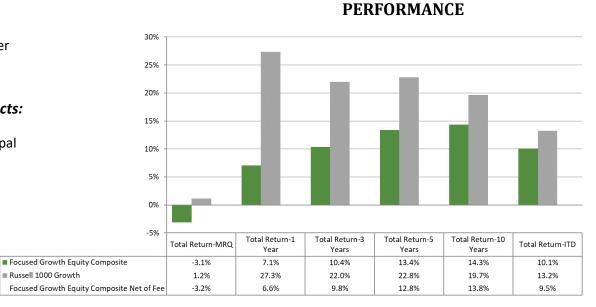
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Note: Returns for periods of one year or longer are annualized.

## INVESTMENT PHILOSOPHY

Our investment philosophy focuses on extracting value from enduring inefficiencies caused by investor behavior that creates opportunity for an approach that focuses on attractive valuation, low price volatility, consistent/stable growth, and the long-term compounding advantages provided by downside protection.

Russell 1000 Growth

Focused Growth portfolios are constructed by selecting 15-20 stocks from our Diversified Large Growth product with higher active weights relative to the Russell 1000 Growth. These stocks are then held in higher weights (up to 10 %) providing a more concentrated and stock specific approach to long term investing with a modest increase in risk. The goal of our investment process is to create portfolios with an attractive long term upside participation/downside protection balance.

The process begins with a sector specific quantitative scoring of a 900-1000 stock universe. Our proprietary modeling system evaluates twenty four factors contained in six groupings including business valuation, equity valuation, profitability, earnings quality, price volatility, and sales, earnings, and margin stability.

Our fundamental research process is then used to distinguish among the most intriguing candidates for portfolio inclusion based on a qualitative assessment of company specific attributes, growth prospects, and risk contribution. This process flows in five general steps and includes a detailed review of the quantitative scoring, financial statement analysis, evaluation of management growth presentation, review of analyst research and estimate revisions, and a risk/reward analysis.

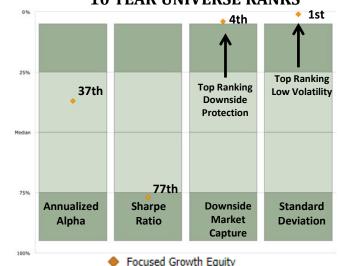
#### **TOP 10 STOCKS**

| Dropbox                | 8.7% |
|------------------------|------|
| Akamai Technologies    | 8.5% |
| Amgen                  | 8.2% |
| Cerner                 | 8.0% |
| AbbVie                 | 7.6% |
| Citrix Systems         | 7.6% |
| Verizon Communications | 7.5% |
| McCormick & Company    | 7.0% |
| Costco Wholesale       | 6.8% |
| Clorox                 | 6.6% |

Supplemental information. The securities identified and described do not represent all of the securities purchased, sold or recommended for the Product. The reader should not assume that an investment in the securities identified was or will be profitable. Universe Ranks Source: eVestment Alliance using monthly calculations as of 9/30/2021.

Universe: eA US Large Cap Growth Equity

## 10 YEAR UNIVERSE RANKS





# Focused Growth Equity 9/30/2021

|                                    | Sawgrass | R1G   |  | Sawgrass | R1G  |  |  |
|------------------------------------|----------|-------|--|----------|------|--|--|
| Capitalization Profile             |          |       | Growth and Profitability               |          |      |  |  |
| Number of Stocks                   | 15       | 501   | EPS Growth - Forecast 1 Year (%)       | 9.3      | 42.6 |  |  |
| Weighted Avg. Market Cap (\$B)     | 88.2     | 824.0 | ROE (5 Yr Avg) (FF)                    | 26.2     | 26.3 |  |  |
| Market Capitalization Median (\$B) | 30.2     | 18.0  | ROA (FF)                               | 6.9      | 10.9 |  |  |
| Valuation                          |          |       | Characteristics and Risk Measures      |          |      |  |  |
| P/E Last 12 Month's EPS (X)        | 28.5     | 38.6  | Cash (%)                               | 2.0      | 0.0  |  |  |
| P/E Next 12 Month's EPS (X)        | 16.3     | 28.3  | Portfolio Turnover (Trailing 12 month) | 62.8     | 0.0  |  |  |
| Price/Sales (X)                    | 3.8      | 9.4   | Five Year Standard Deviation (%)       | 13.0     | 16.4 |  |  |
| Price/Book (X)                     | 5.9      | 7.5   | Five Year Realized Beta                | 0.7      | 1.0  |  |  |
| Dividend Yield (%)                 | 1.8      | 0.7   | Five Year Realized Tracking Error (%)  | 7.9      | 0.0  |  |  |
|                                    |          |       |  |          |      |  |  |

### PERFORMANCE DISCLOSURES

Sawgrass Asset Management, LLC. (Sawgrass) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Sawgrass has been independently verified for the periods 31 March 1998 through 31 December 2020. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedure for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant accuracy or quality of the content contained herein.

Sawgrass is a 100 percent employee-owned Registered Investment Advisor whose primary focus is to provide institutional investment management services.

Gross returns do not reflect the deduction of investment advisory fees but do include transaction fees. Gross and net returns include the reinvestment of all dividends and income. Net of fee performance was calculated by reducing the actual management fee charged to clients, or if part of a balanced account by reducing the highest management fee charged, in accordance with the Focused Growth Equity strategy fee schedule. Prior to 12/31/2015, the highest management fee was utilized to calculate net-of-fee performance.

Performance is in U.S. dollars. Prior to 12/31/2010, accounts were removed from the composite for the month in which a significant flow exceeded 30% of account value. A comprehensive list and description of the firm's composites and limited distribution pooled funds, and additional information regarding policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request.

Past performance does not guarantee future results. Investments are subject to risk and may lose value.

Information Specific to the Focused Growth Equity Product: As of 9/30/2021, this composite was comprised of 6 accounts valued at \$15.2 million. Assets in this product represent 1% of the firm's total assets under management. Total product model assets under advisement are \$4.8 million and total firm advisory model assets are \$137.3 million. The three-year standard deviation for this product and its benchmark was 15.9% and 20.2%, respectively. This composite's creation date was 2/28/2007, and the composite's minimum account size is currently \$500,000. Net of fee performance includes performance based fees.

The investment management fee schedule is available in Form ADV 2 as follows: 0.70% on the first \$10 million, 0.60% on the next \$20 million and 0.50% on the balance.

Composite Description: Accounts included are comprised of all actively managed equity accounts with assets greater than \$500,000 that are managed with a mandate of Large Capitalization Growth benchmarked to the Russell 1000 Growth Index. These accounts primarily invest in large capitalization U.S. growth equities.

| Focused Growth Equity Composite                     | 2011      | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    |
|---|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Annual Total Return - Gross of Fees                 | 8.8%      | 13.4%   | 36.8%   | 15.0%   | -0.3%   | 5.0%    | 20.5%   | 3.5%    | 23.9%   | 18.6%   |
| Annual Total Return - Net of Fees                   | 8.3%      | 12.8%   | 36.1%   | 14.4%   | -0.8%   | 4.5%    | 19.9%   | 3.1%    | 23.1%   | 18.1%   |
| Russell 1000 Growth                                 | 2.6%      | 15.3%   | 33.5%   | 13.0%   | 5.7%    | 7.1%    | 30.2%   | -1.5%   | 36.4%   | 38.5%   |
| Total Product Assets - Year End (MM)                | \$150.8   | \$187.6 | \$233.4 | \$251.1 | \$234.1 | \$229.3 | \$202.3 | \$148.3 | \$170.7 | \$176.2 |
| Product Composite Assets - Year End (MM)            | \$150.8   | \$187.6 | \$233.4 | \$250.0 | \$232.4 | \$227.2 | \$200.6 | \$146.9 | \$168.4 | \$175.1 |
| Product Advisory Model Assets - Year End (MM)       | \$0.0     | \$0.0   | \$0.0   | \$1.2   | \$1.6   | \$1.7   | \$1.6   | \$1.4   | \$2.4   | \$1.1   |
| Total Firm Assets Under Advisement - Year End (Bln) | \$2.9     | \$2.9   | \$3.4   | \$3.9   | \$3.8   | \$3.9   | \$4.0   | \$3.7   | \$3.3   | \$3.3   |
| Total Firm Assets Under Management - Year End (Bln) | \$2.8     | \$2.8   | \$3.3   | \$3.8   | \$3.8   | \$3.8   | \$3.9   | \$3.5   | \$3.0   | \$3.2   |
| Total Firm Advisory Model Assets - Year End (Bln)   | \$0.1     | \$0.1   | \$0.1   | \$0.1   | \$0.1   | \$0.1   | \$0.1   | \$0.1   | \$0.3   | \$0.1   |
| Percent of Firm's Assets                            | 5.4%      | 6.7%    | 7.1%    | 6.6%    | 6.2%    | 6.0%    | 5.2%    | 4.2%    | 5.5%    | 5.4%    |
| Number of Accounts                                  | 17        | 19      | 21      | 24      | 24      | 25      | 21      | 16      | 17      | 16      |
| Dispersion - Equal Weighted Gross Std Dev           | 0.35%     | 0.25%   | 0.19%   | 0.42%   | 0.14%   | 0.09%   | 0.21%   | 0.23%   | 0.18%   | 0.31%   |
| Volatility - 3 Year Rolling Gross Std Dev Sawgrass  | 13.43     | 12.24   | 10.93   | 9.11    | 10.28   | 9.54    | 8.98    | 9.33    | 9.47    | 15.39   |
| Volatility - 3 Year Rolling Gross Std Dev Index     | 18.01     | 15.88   | 12.35   | 9.73    | 10.85   | 11.31   | 10.69   | 12.30   | 13.26   | 19.92   |
| Inception Date                                      | 2/28/2007 |         |         |         |         |         |         |         |         |         |